



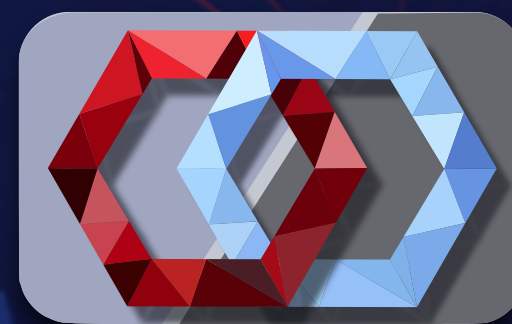
INVESTOR PITCH DECK

PRESENTATION

Energy Coin Market | www.ecmarket.eu

CBRFS | www.cbrfs.com

(C) 2026



ECM – The Operating System for the New Energy Era*

*We are building the settlement infrastructure for the €1.4 trillion European distributed energy market.



Distributed Energy Without a Settlement Infrastructure

48% OF ENERGY IN THE EU IS GENERATED FROM DISTRIBUTED RENEWABLE SOURCES, YET NO TRANSPARENT SETTLEMENT SYSTEM EXISTS.

INEFFICIENCY

Current models lose 15–30% of value to intermediaries

VOLATILITY

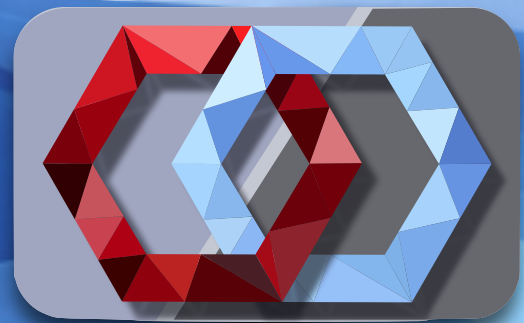
No real-time P2P balancing mechanisms

REGULATION

RED II, ESG and CBAM mandate carbon traceability

FRAGMENTATION

Energy clusters/community lack a shared technological layer



Blockchain as the Settlement Layer for Distributed Energy

THE FIRST CERTIFIED DLT-BASED DISTRIBUTED ENERGY SETTLEMENT SYSTEM IN EUROPE.



**EC
TOKEN**

1 EC = 1 kWh (energy digitalization)

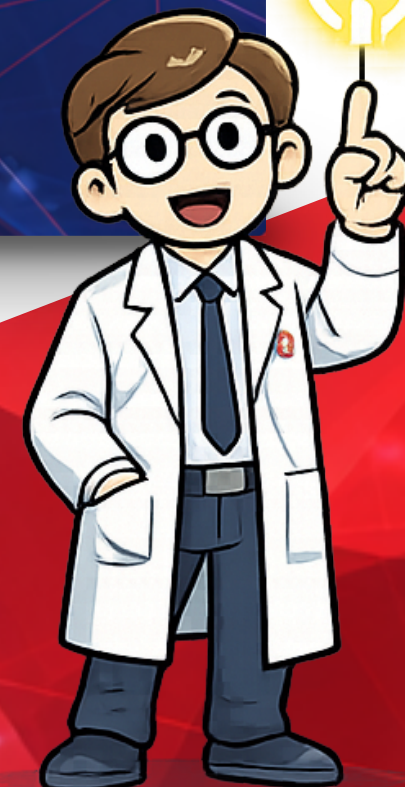
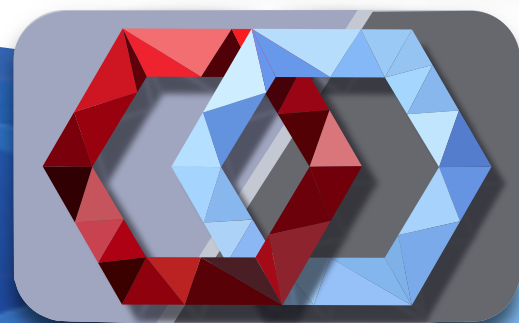
SMART CONTRACTS: Automated SDTx settlements without intermediaries



e-Vision (SaaS) + TRON Energy Exchange (P2P Market)

PLATFORM

WALLET: Digital wallet for prosumers and operators



Blue Ocean – An Untapped Distributed Energy Settlement Market

*Distributed energy settlement represents an unaddressed
€67B
annual opportunity.*



TOTAL ADDRESSABLE MARKET

€1.4 trillion / year — total EU electricity market



SERVICEABLE ADDRESSABLE MARKET

€670 billion / year — distributed energy (48% of EU market)



SERVICEABLE OBTAINABLE MARKET

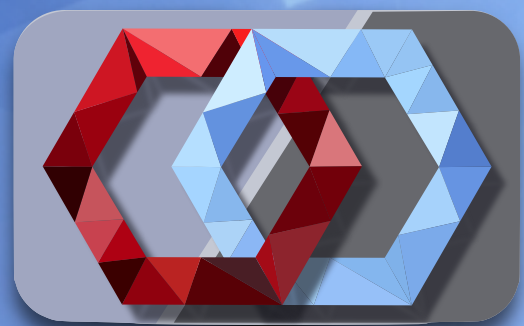
€67 billion / year — settlement layer (10% of SAM)

Poland + CEE (5 years): €25–100M annual revenue potential



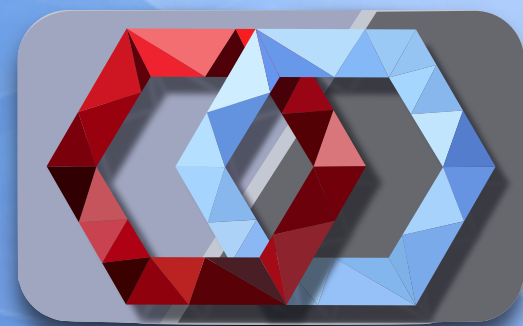
CAGR

EU renewables: 8–12% | Poland: 15–20%



ECM Product Ecosystem – Full Technology Stack

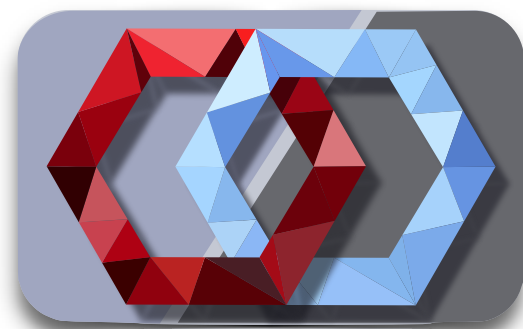
- ECM SETTLEMENT SYSTEM: distributed, integrated with DSOs
- TRON PLATFORM: P2P energy exchange for clusters and prosumers
- e-VISION SaaS: Real-time monitoring and telemetry, AI forecasting, ESG/CBAM reporting
- AIR DROP: Innovative value distribution mechanism
- ECM WALLET: Digital wallet with full transaction history



Fee-per-kWh Model – The Credit Card of Energy Markets

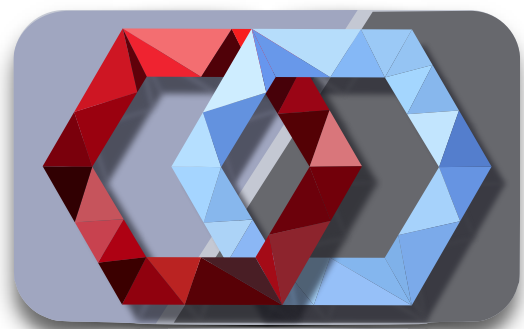
A SCALABLE FEE-PER-KWH
MODEL GENERATING
RECURRING, PASSIVE
REVENUE.

- TRANSACTION FEE: per settled kWh
- SCALE ECONOMICS. Revenue multiply with each connected kWh
- ADDITIONAL REVENUE: SaaS (e-Vision), distribution fees, ESG/CBAM consulting, integrations
- GROSS MARGIN: >70% at scale (low marginal costs)



Proof of Concept – From Pilot to Scale

4 OPERATIONAL CLUSTERS,
28 SIGNED LOIS, AND A
PIPELINE EXCEEDING 1 GW.



STAGE 3 (OPERATIONAL):

Władysławowo,
Chojnice,
Płock,
Nowy Targ
Choczewo

STAGE 2 (TRACTION):

Solec Kujawski
Żarnowiec

STAGE 1 (PIPELINE):

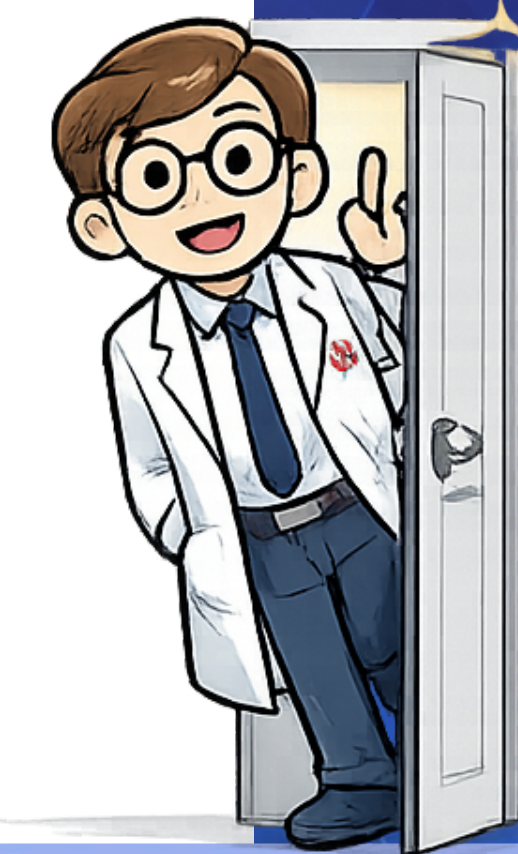
Wronki,
Kolno,
Młynary,
Rymań.

10
SIGNED LOIS
WITH
MUNICIPALITIES
AND CLUSTER
OPERATORS

“Land & Expand” Strategy – Powerful Partner Channels

WE DO NOT BUILD SALES FROM
SCRATCH — WE ENTER THROUGH
STRATEGIC PARTNERSHIPS WITH
IMMEDIATE ACCESS TO MILLIONS
OF USERS.

Segment	Partner	Scale
Municipalities	Union of Pomeranian Municipalities	88 municipalities, 750k citizens
Thermal Energy Market	Nowa Termia	120 authorized partners
Scientific and engineering	PAN (Polish Academy of Science) PG (Polytechnic of Gdańsk)	Global
Enterprise	Moya, Anvim	Transport + Energy



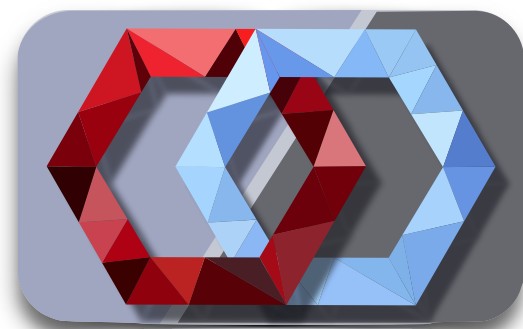
EXPANSION PHASES

PHASE 1:
Poland (dominance) –
HQ Gdańsk – Now

PHASE 2:
Czech Republic –
Prague Lighthouse –

PHASE 3:
Denmark –
Copenhagen
Lighthouse

PHASE 4:
United Kingdom –
London Lighthouse



Competitive Advantage – The Only True Hybrid on the Market

THE ONLY PLAYER COMBINING CERTIFIED BLOCKCHAIN TECHNOLOGY WITH PHYSICAL ENERGY ASSETS

BARRIERS TO ENTRY

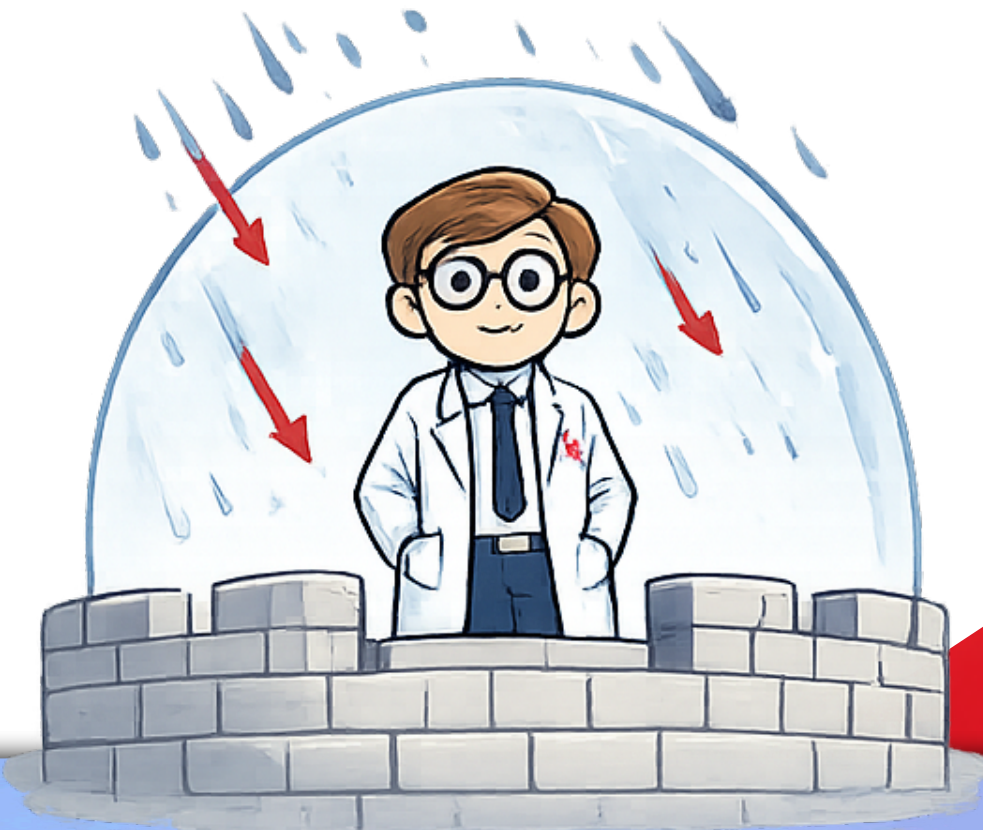
- High infrastructure CAPEX
- Regulatory certifications (2+ years)
- Relationships with DSOs and municipalities.

TRADITIONAL ENERGY PLAYERS

- No DLT technology
- Slow digital transformation
- Rigid organizational structures

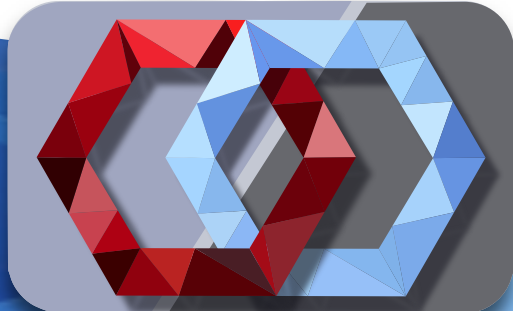
BLOCKCHAIN STARTUPS

- No energy domain expertise
- No regulatory certifications
- No physical assets



ECM MOAT

- In-house R&D (CBR Future Solutions), proprietary IP
- 2 years of market and operational validation
- Regulatory compliance (ESG, CBAM, RED II)
- Institutional partnerships (municipalities, ministries, research institutes)
- Physical contracts and infrastructure



A team that can build a power plant, write a smart contract, and negotiate legislation.



Founding Team – Proven Builders

Bartłomiej Okoń, M.Sc.

Co-Founder, Business Model & Commercialization Expert, Chief Executive Officer at CBR Future Solutions.

Creator of the low-emission Solaris Hydrogen concept. Co-founder of Future Solutions and Energy Coin Market (ECM).

Holds a Master's degree in Economics from the University of Gdańsk, with a specialization in international markets, global economy, and economic analysis. Brings over 20 years of professional experience in business development, innovation, and technology-driven ventures, with a strong focus on commercialization of advanced energy and low-emission solutions.

Weronika Kosecka

President of the Management Board of Energy Coin Market and CBR Future Solutions.

Brings over 10 years of experience in the recycling industry.

An active advocate of an environmentally conscious and healthy lifestyle, with strong engagement in supporting developing countries. Together with her husband, she serves as an ambassador for the decarbonization of everyday life and the adoption of environmentally friendly technologies. Privately, an avid and tireless traveler.

Roland Kosecki

Co-Founder and Chief Financial Officer (CFO) of Energy Coin Market.

Brings over a decade of experience in materials recovery, recycling, and environmental management.

A strong advocate of the circular economy and sustainable resource cycles, with a long-standing commitment to responsible environmental and financial stewardship.

Jakub Goryszewski M.Sc., MBA

Chief Innovation Officer, CBR Future Solutions.

Holds an MBA and brings over 20 years of experience in the IT sector, spanning the design, implementation, and commercialization of ERP and Business Intelligence systems, along with more than 10 years of experience in the energy sector and R&D projects. Co-founder of the Hydrogen and Clean Energy Technology Cluster and the R&D Center of the Energa Group. Co-author of the low-emission energy concept Solaris Hydrogen.



Future Solutions
Research and Development Center

<https://cbrfs.com/en/about-us/>

CBR Future Solutions is a research and development company based in Gdańsk, Poland, specializing in innovative energy technologies, hydrogen systems, and advanced energy management solutions.

As the operator of the LAB-6 laboratory located within the Pomeranian Special Economic Zone, CBR Future Solutions conducts both accredited and non-accredited testing in the areas of electromagnetic compatibility (EMC), energy efficiency, electrical safety, and renewable energy integration.

The company develops and implements energy clusters and energy cooperatives, bridging scientific research with the real-world deployment of zero-emission technologies through national and international public-private partnerships.



Energy Coin Market

<https://ecmarket.eu/art/about-us>

Energy Coin Market (ECM) is a FinTech company operating at the intersection of energy and blockchain technology. The company develops a distributed energy ecosystem based on smart contracts and energy tokenization.

The ECM platform enables energy transaction settlement within energy clusters, user energy-wallet management, and the digital exchange of value directly linked to physical units of energy (kWh).

ECM collaborates with municipalities, public institutions, and enterprises to build zero-emission, local energy clusters in Poland and internationally, including within the LAB ONE initiative and the emerging network of decentralized energy markets.

KEY TEAM

Dorota Janusz — PR & Marketing

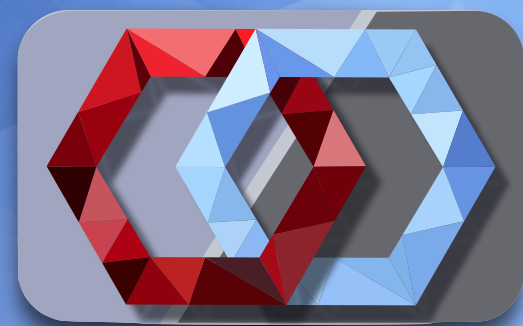
- Over 16 years of experience in client relations and brand development

Piotr Schumann — Cryptography & Blockchain

- 5+ years of experience in international markets
- Co-creator of IncBuilders

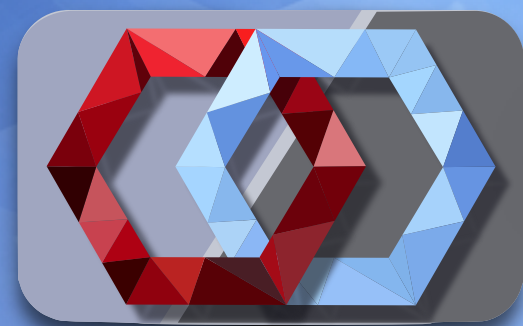
Małgorzata Holiat, MSc — Compliance & Security

- ISO 9001 / 14001 / 45001 certified
- Former Ministry of State Treasury — oversight of strategic companies



Comprehensive scientific, economic, and policy support, enabled by a global expansion network.

Advisors
open doors.
Lighthouses
drive
European
scale.



Scientific Advisory Board

Prof. PhD. Eng. Piotr Doerffer

- Gdańsk University of Technology; Polish Academy of Sciences – Institute of Fluid-Flow Machinery
- Expertise: wind turbines and aerodynamics

Prof. PhD. Zbigniew Plutecki

- Opole University of Technology — Department of Safety Engineering and Technical Systems
- Expertise: energy process optimization

Stanisław Witkowski, PhD, Eng.

- University of Gdańsk — Department of Software Engineering
- Expertise: control systems for the energy sector

Izabela Karkowska, MSc, Eng.

- Military University of Technology (Warsaw); research fellowship at University of Helsinki; Polish Academy of Sciences
- Expertise: chemistry, gases, and purity measurement systems

Konrad Han, MSc, Eng.

- President of the Hydrogen Technology Institute
- Affiliated with Poznań University of Technology / Warsaw University of Technology

Economic & Business Council

Ryszard Stachurski, MSc

- Former Voivode of the Pomeranian Region (2011–2015)
- Former Secretary of State at the Ministry of Sport and Tourism (2010–2011)

Anna Forrester, MSc

- 20+ years of experience across the corporate and public sectors
- Monash University, Melbourne — Accounting studies

Edyta Forysiuk, MSc

- MA in Management, London Metropolitan University
- Specialization: real estate and asset management

Tomasz Majewski

- 25+ years at Catman Consulting
- Extensive experience in negotiations with retail chains across Central Europe

Parind Shah, MSc

- CEO, IncBuilders (Chicago)
- 17+ years of experience in the technology sector
- Purdue University

Lighthouse Network

KATRINE LANGE –

Lighthouse Denmark (Copenhagen)

- 15+ years of experience in client relations, with a primary focus on the Scandinavian market

AQIB KAPRE –

Lighthouse UK (London)

- 15+ years of management experience, with a primary focus on the UK and Irish markets

PATRICIA RIGANOVA, MSc –

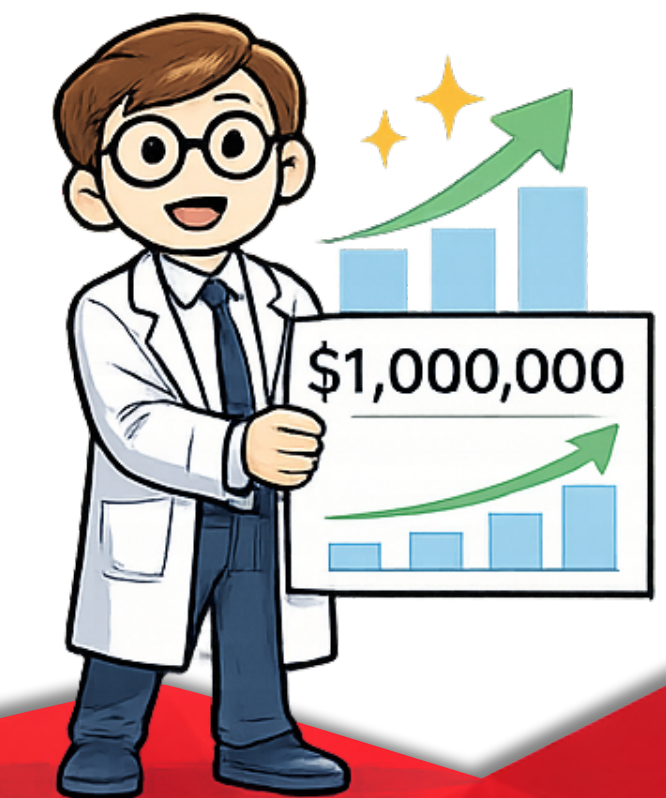
Lighthouse Czech Republic (Prague)

- 10+ years of team leadership and management experience, with a primary focus on the Czech and Slovak markets

Financial Projections and Path to Profitability (PL)

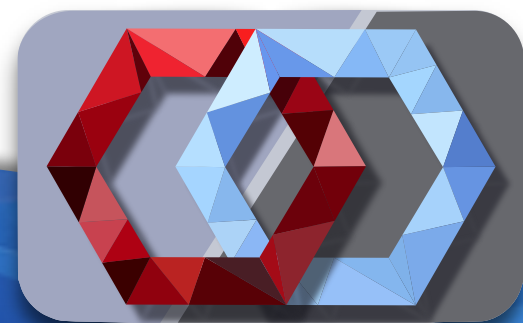
Projected IRR of 33–45% within 3 years, based on conservative assumptions

Period	Installed	Energy Volume (kWh)	Revenue
Years 1	100 MW	100 GWh (100 000 000 kWh)	8 mln PLN
Years 2	1 GW	10 000 GWh (100 00 000 000 kWh)	80 mln PLN
Year 3	5 GW	50 000 GWh (500 00 000 000 kWh)	800 mln PLN



KEY PERFORMANCE METRICS

- Target EBITDA Margin: 40–50% (driven by automation and scale)
- Gross Margin: >70% at scale
- CAC Payback: <18 months per cluster
- LTV/CAC: >5x (long-term contracts with municipalities)

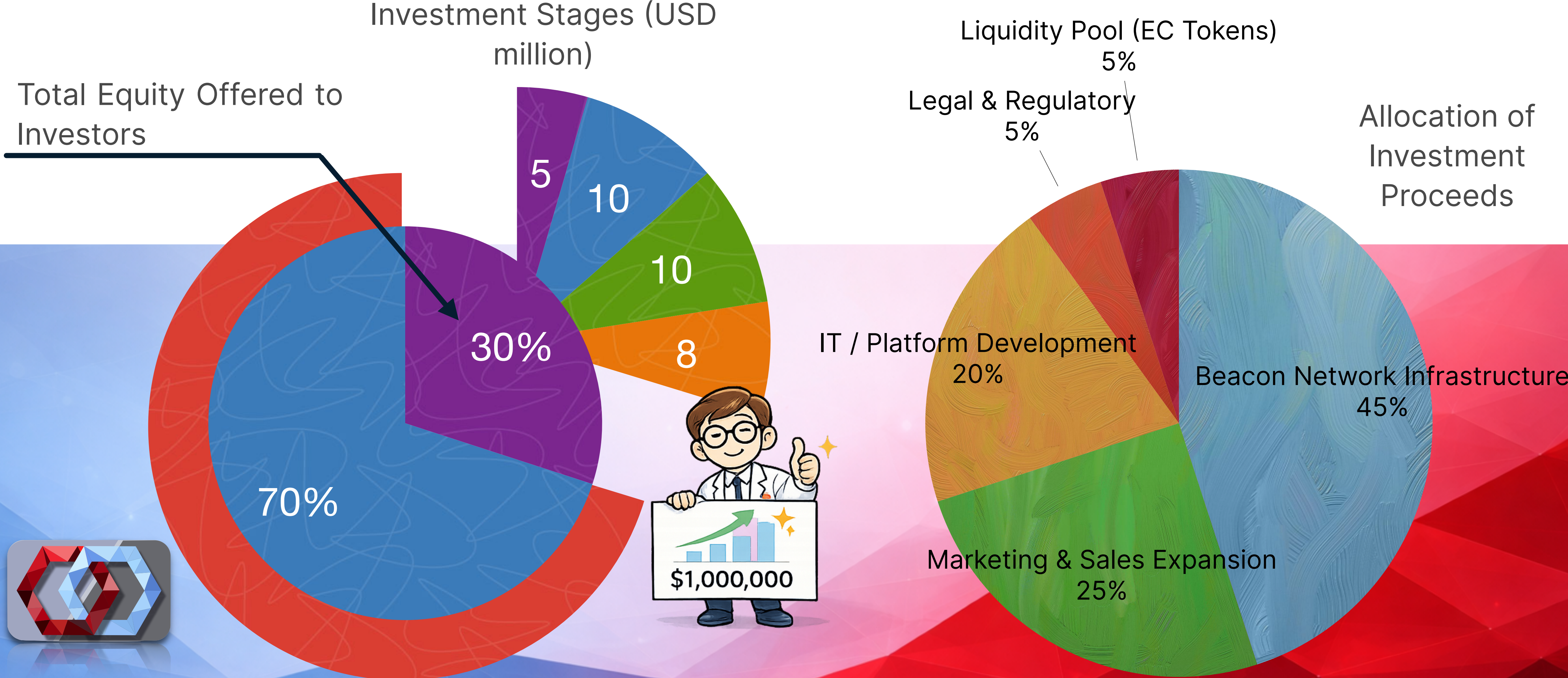


Investing in the Future of Energy

33 million € for 30% equity
Join us in building an EnergyTech unicorn

IRR: 33–45% over a 3 year horizon

Exit: IPO or strategic sale (TBD)



Join ECM

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